

## About the client

The client has established itself as a global pioneer in automotive engineering, crafting vehicles renowned for their exceptional quality and earning the trust of drivers worldwide.

# Business challenges

Fragmented customer service processes

Delays in response times

Inconsistencies in multi-channel support This global, leading brand wanted to deliver personalized, seamless experiences throughout every stage of the customer journey—from purchasing a vehicle to ownership. At the same time, they sought to enhance operational efficiency across multiple global markets, ensuring a smoother, more connected experience for customers everywhere.

## The solutions

They sought a partner who understood technology, human connection, and the emotional intelligence (EI) essential to building customer relationships.



#### Unified, multilingual customer support

TP Power Steering was implemented to deliver context-based, AI-generated responses to customer inquiries, in their native language, ensuring greater response consistency and quality.



#### AI-powered efficiency, human-focused connections

TP leveraged AI-driven tools to optimize operations, resolve repetitive inquiries, and accelerate response times—all while prioritizing a human-first approach.



## **Proactive data** utilization

Advanced analytics allowed them to transform customer data into actionable insights, identifying pain points and patterns to address issues proactively.

By integrating advanced tools with human touchpoints, this auto maker is able to deliver a seamless blend of digital efficiency and genuine empathy, setting the standard for top-tier service.

#### Real results

This partnership with TP delivered transformational results, driving meaningful change and measurable success. Key results included:



**FASTER RESPONSE TIMES ENABLED BY AI-DRIVEN EFFICIENCIES** 

28%

**INCREASE IN CUSTOMER** SATISFACTION (C-SAT)

22%



**OVERALL REDUCTION** IN SERVICE COSTS