

## Client profile

This leading provider of integrated mobile and communications solutions also delivers digital entertainment services to customers in the Netherlands.

## Business challenges



VodafoneZiggo wanted to elevate customer service delivery and improve employee satisfaction

## Solutions implemented



TP's proprietary T.A.P. methodology for business transformation applied intelligent technologies, advanced analytics, and process improvements to improve service delivery and employee morale



In-depth analysis identified gaps in employee process knowledge that were addressed via training enhancements



Speech analytics helped to create a call database that was utilized to drive performance analysis and improvement



Ziggy the chatbot was introduced to automate responses to simple customer queries

## Real results

Ongoing data collection and analysis drive continuous operational improvements

4.9%

INCREASE IN FIRST-TIME FIX RATE

4%

DECREASE IN TRANSFER RATE 5.5%

DECREASE IN AVERAGE HANDLE TIME

74%

OVERALL EMPLOYEE SATISFACTION